

(01628.HK) Stock Data

Close Price (08/11/2024)	HK\$0.10
52-week Range	HK\$0.05-0.39
Market Cap	HK\$ 667 million
No. of Issued Shares	6,544 million shares
Listing Date	2 November 2009

I. Sales Performance as of October 2024

For the first ten months of 2024, Yuzhou Group's contracted sales reached RMB6,466 million; contracted sales in October 2024 was RMB752 million.

- Our contracted sales in October 2024 was **RMB752 million**. The contracted GFA was **57,733 sq.m.**. ASP for this month was **RMB13,031/sq.m.**
- For the first ten months of 2024, Yuzhou Group achieved a total contracted sales of approximately **RMB6,466 million**; **the attributable interest of Yuzhou is around 60%**. Achieved contracted GFA was **436,685 sq.m.**. ASP for the first ten months was **RMB14,813/sq.m.**. In addition, approximately **RMB27 million** was subscribed but in the process of signing contracts.

2024 IR Financial Highlights

Total revenue	RMB6,378 million
Total assets	RMB93,518 million
Total debt	RMB53,665 million

#	Region	Contracted Sales (RMB mn)	As of Total (%)	Contracted GFA (sq.m.)	Contracted ASP (RMB/sq.m.)
1	West Strait Economic Zone	193	3.0%	20,322	9,527
2	Yangtze River Delta	3,061	47.3%	180,063	17,004
3	Central Region	553	8.6%	46,906	11,803
4	GHM Bay Area	1,727	26.7%	100,604	17,169
5	Southwest Region	388	6.0%	34,381	11,285
6	Bohai Rim Region	544	8.4%	54,409	10,003
Total		6,466	100.0%	436,685	14,813

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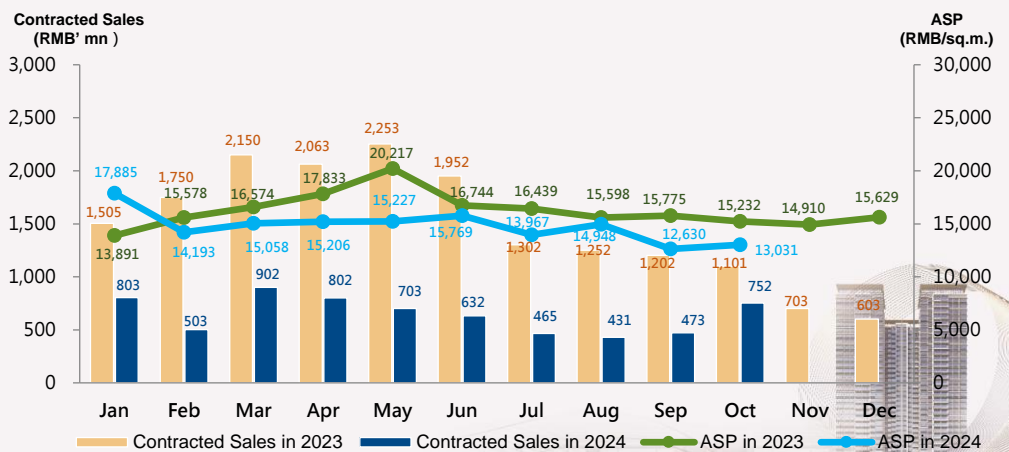
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II. Monthly Sales Chart (Jan 2023 – Oct 2024)



III. Monthly Press Room

Yuzhou Group (01628.HK) Successfully Held the 2024 Third Quarter Operation Analysis Conference

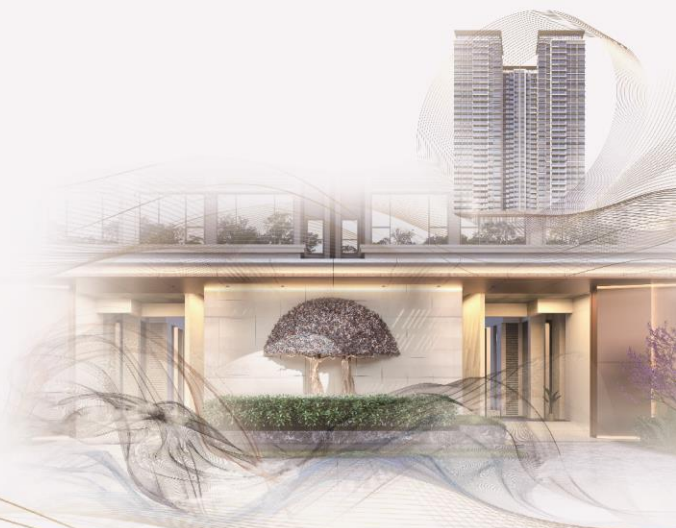
(October 13, 2024, Nationwide) From October 12 to 13, Yuzhou Group (01628.HK) held the Operation Analysis Conference for the third quarter of 2024. With the theme of “Innovation and Transformation, Sprinting for the Sale”, the meeting reviewed and summarized the Group’s work in the first three quarters and settled the company affairs in fourth quarter. During the conference, Ms. Kwok Ying Lan, Chairman of Yuzhou Group, focused on “For a boat to sail upstream, it has to forge ahead or be driven backward” to guide the strategic direction of the upcoming work. In light of opportunities emerging from recent policy adjustments, Yuzhou Group must spare no effort to achieve its annual goals through “enhancing operations, promotion sales, strengthening sales proceeds and ensuring withdrawal of funds”. In order to steady development, Yuzhou Group should center on improving the sharply perceptive of market, formulating precise marketing plans, optimizing operational efficiency and cash flow management.



Yuzhou Commercial Launched MET Youth Apartments to Support High-Quality Living for Urban Youth



(October 17, 2024, Nationwide) Yuzhou Commercial has launched MET Youth Apartments, offering urban youth and elites a convenient, comfortable, and high-quality housing option. Located in the core area of Lingang section of Shanghai Pilot Free Trade Zone, the apartments boast convenient transportation and comprehensive surrounding facilities, close to the Innovation Headquarters Bay and the Sci-tech Innovation Town, creating a strong atmosphere of technological innovation. As a flagship project, MET Youth Apartments offers 38 specially-priced units with 24-hour personalized services. Various promotional activities are also available during the launch period. Yuzhou Commercial, with the motto “New Youth, Light Life”, is dedicated to empowering urban elites to embrace a new, high-quality lifestyle.



III. Monthly Press Room

Yuzhou Group (01628.HK) Zhuhai Project Becomes a Model Case on the “White List”

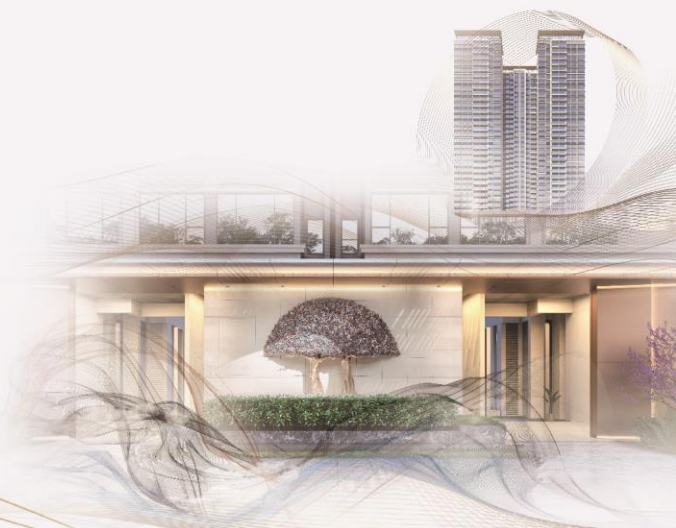
(October 18, 2024, Nationwide) Yuzhou Group's (01628.HK) Zhuhai project, “Zhuhai Yuzhou Fragrant Hills”, has been included in the first batch of government-supported “White List” projects, setting a successful example in the Zhuhai real estate market's coordinated financing mechanism. During a press briefing held by the State Council Information Office, Yuzhou Group's Zhuhai Fragrant Hills project was highlighted as a representative case. The government provides compliant real estate companies with financing support, accelerating project construction and safeguard homebuyer interests. With inclusion on the “White List”, the project has advanced smoothly with the support of government and financial institutions, completing 182 days ahead of the scheduled timeline. The project's progress and construction quality have received market acclaim, making it one of Zhuhai's “bestselling properties”. Additionally, on October 4, Yuzhou Group announced the successful restructuring of its offshore debt, emphasizing its commitment to “guaranteeing project completion, guaranteeing housing delivery” through robust financial management and risk control, carrying out its commitment to deliver high-quality homes.



Temperature Service • Yuzhou Commercial Launches U-SQUARE Service System



(October 24, 2024, Nationwide) Yuzhou Commercial has introduced the U-SQUARE operational service system, centered around five core modules: U-LIFE, U-PRIVILEGE, U-SPACE, U-FUN, and U-SHARING, to deliver a premium experience for customers. U-LIFE offers refined, efficient property management and operations, ensuring a safe and clean workspace. U-PRIVILEGE provides personalized service with concierge and round-the-clock reception. U-SPACE delivers versatile business spaces, including fully furnished office spaces, branded hotels, and fitness centers, meeting all corporate event and communication needs. U-FUN enhances cultural and social interaction by regularly organizing community activities, salons, and high-end lectures. U-SHARING leverages the Yuzhou Group's strengths to provide an exclusive shopping platform and integrated lifestyle amenities. Through the U-SQUARE system, Yuzhou Commercial brings clients a safe, efficient, and harmonious business experience, supporting companies in achieving an ideal work-life balance in the city hubs.



III. Monthly Press Room

Yuzhou Group (01628.HK) Star Anchor Live-House Tours to Showcase Selected Properties, Demonstrating the Beauty of Ideal Living

(October 28, 2024, Nationwide) Yuzhou Group (01628.HK) Star Anchor Live-House Tours to showcase selected properties. Through real-time online displays, potential homebuyers can fully immerse themselves in ideal living environments. Changzhou Yuzhou Chenyue Monde features low-density garden residences, centrally located in the Yangtze River Delta, with convenient access to the transportation, shopping areas, parks, and schools, infusing urban life with natural vibrancy. Yangzhou Yuzhou Kingdom Mansion, situated in Jiangdu district, boasts a prime location with expansive views, lush greenery right outside the window, providing a comprehensive lifestyle experience. Through poetic park settings and prime locations, Yuzhou Group explores many possibilities for a beautiful life.



IV. About Yuzhou Group Holdings Company Limited (01628.HK)

Established in 1994, Yuzhou Group is a property developer headquartered in Shanghai and Shenzhen with a national foothold. Adhering to its strategy of “Cultivating in Regions Leading the Market”, Yuzhou Group strives to develop residential and commercial properties which align with market trends in tier-1 and tier-2 cities. As of June 30, 2024, the Company had over 163 projects under various stages of development in 38 cities including Beijing, Shanghai, Shenzhen, Tianjin, Nanjing, Hefei, Hangzhou, Suzhou, Foshan, Huizhou and Hong Kong and so on. The total GFA under construction and held for future development is 11.31 million sq.m., accounting for about 30.3%, 20.6%, 19.0%, 14.3%, 12.5% and 3.3% respectively in the Yangtze River Delta Region, West Strait Economic Zone, Bohai Rim Region, Guangdong-Hong Kong-Macau Greater Bay Area, Central China Region and Southwest Region. Renowned for its distinguished product quality, diversified product portfolio, strong brand awareness and seasoned management team, Yuzhou Group has been named “Top 100 China Real Estate Enterprises” for 11 years in a row from 2011 to 2021; and Top 50 China Real Estate Enterprises from 2013 to 2021. Yuzhou Group was rated as “BBB” by MSCI ESG Ratings, ranking in the top among Chinese Properties Companies.

For more information on Yuzhou Group, please visit the company website:

<https://yuzhou-group.com>

