

#### (01628.HK) Stock Data

Close Price (10/Feb/2017)	HK\$ 2.71
52-week Range	HK\$ 1.59 – 3.04
Market Cap	HK\$ 10,342 million
No. of Issued Shares	3,816.4 million shares
Listing Date	2 November 2009

#### 2016 1H Financial Highlights

Revenue	RMB 4,143 million
Gross Profit	RMB 1,345 million
Profit Attributable to Shareholders	RMB 693 million
Core Profit Attributable to Shareholders	RMB 657 million
Basic Earnings per Share	RMB 18.17 cents
Core Earnings per Share	RMB 17.22 cents

#### Contact Us

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(01628. HK)

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#### I. Sales Performance of Jan 2017

**Contracted Sales of Yuzhou Properties Reached RMB 2,064 million as of Jan 2017, enjoying a thriving start.**

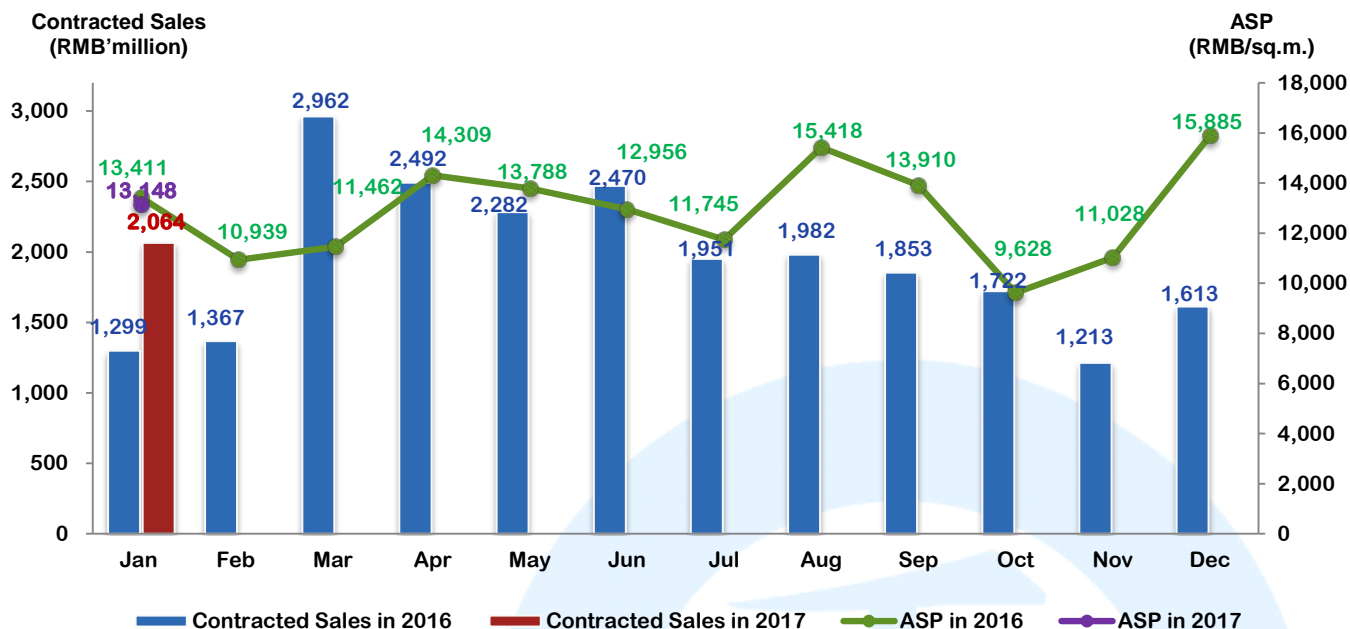
- Our contracted sales in Jan 2017 was **RMB 2,064 million, increased 59% y/y**; the contracted GFA was **157,007 sq.m., increased 62% y/y**. ASP for this months was **RMB 13,148/sq.m.**. In addition, **RMB 902 million** was subscribed but in the process of signing contracts.

#	Project	City	Interest in Project %	Contracted Sales (RMB mn)	As of Total (%)	Contracted GFA (sq.m.)	Contracted ASP (RMB/sq.m.)
1	Yuzhou Central Coast	Xiamen	100%	7	0%	572	11,954
2	Yuzhou Riverside City	Xiamen	100%	59	3%	3,031	19,388
3	Haicang Dream Town	Xiamen	20%	630	31%	22,305	28,228
4	Yuzhou Lucca Town	Xiamen	100%	107	5%	3,947	27,228
5	Chunjiang Central	Xiamen	51%	29	1%	1,038	28,115
6	Yuzhou Oriental Venice III	Fuzhou	100%	142	7%	10,123	14,005
7	Yuzhou Cambridge Town	Fuzhou	100%	10	0%	633	16,164
8	Yuzhou City Plaza	Quanzhou	100%	174	8%	28,426	6,112
9	Yuzhou Castle above City	Longyan	100%	7	0%	842	8,254
10	Others	Xiamen	100%	11	1%	397	31,579
<b>West Strait Economic Zone</b>				<b>1,176</b>	<b>57%</b>	<b>71,314</b>	<b>16,506</b>
11	Yuzhou City Plaza	Shanghai	100%	1	0%	34	26,371
12	Yuzhou Commercial Plaza	Shanghai	100%	18	1%	1,190	14,765
13	The Bustling Center	Shanghai	100%	30	1%	717	41,844
14	Beautiful Garden Life	Shanghai	100%	86	4%	2,793	30,761
15	Yuzhou Skyline	Hefei	100%	21	1%	9,708	2,183
16	Yuzhou Jade Lakeshire	Hefei	100%	9	0%	3,127	2,975
17	Yuzhou Central Plaza	Hefei	100%	48	2%	13,229	3,605
18	Yuzhou Town	Hefei	51%	4	0%	441	8,198
19	Yuzhou Royal Seal	Hefei	49%	18	1%	1,514	11,675
20	Yuzhou Central Town	Hefei	100%	202	10%	13,786	14,671
21	Yuzhou Lakeside	Nanjing	49%	336	16%	28,016	11,989
22	YuzhouMoon Riverside	Nanjing	100%	49	2%	1,759	27,951
23	YuzhouJinlingMasterpiece	Nanjing	40%	7	0%	198	37,843
24	Yuzhou Prince Lakeshire	Bengbu	100%	20	1%	4,928	4,042
<b>Yangtze River Delta</b>				<b>849</b>	<b>41%</b>	<b>81,440</b>	<b>10,420</b>
25	Yuzhou Palace Country	Tianjin	100%	39	2%	4,253	9,073
<b>Bohai Rim Region</b>				<b>39</b>	<b>2%</b>	<b>4,253</b>	<b>9,073</b>
<b>Total</b>				<b>2,064</b>		<b>157,007</b>	<b>13,148</b>



## II. Monthly Sales Chart

### Monthly Contracted Sales (Jan 2016- Jan 2017)



## III. Monthly Press Room

### Yuzhou Properties Fully Devotes in Public Charity, Giving Warmth to the Solitary Elderly in Hong Kong

**(10 Jan 2017, Hong Kong)** Mr. Lam Lung On, member of the Electoral Affairs Commission, Honorary President of the Hong Kong Chinese Importers' and Exporters' Association, Director of the Hong Kong Xiamen Fraternal Association and Chairman of Board of directors of Yuzhou Group, attended the first event organized by the Hong Kong Federation of Trade Unions (HKFTU) on "Giving Warmth to the Solitary Elderly in Hong Kong, Reunion Banquet 2017". The event was fully sponsored by Yuzhou Group and received great attention from the HKSAR Government. Mr Leung Chun Ying, the Chief Executive of Hong Kong, attended this banquet and fully recognized Yuzhou's contribution.

The Group always devoted themselves to the public charities, and frequently organized the Youth League of the Hong Kong Xiamen Fraternal Association to participate in the activities for the elderly. Mr. Lam Lung On, Chairman of the Group attended the banquet, extended greetings and gave gifts to the 500 solitary elderly, which was highly appreciated by the organizers and the elderly.



#### ■ Robust Profitability, Stable Growth and High Dividend Yuzhou Properties Awarded the Most Investment Value Listed Company

(12 Jan 2017, Hong Kong) Yuzhou Properties won the "Most Investment Value Listed Company 2016" in "The Second China Financing Market Listed Company Awards Ceremony" sponsored by the China Financial Market Magazine. Mr. Ryan Hui, Chief Financial Officer of the Group attended the award ceremony and received the award on behalf of the Company.

This award is assessed according to the performance of the Company's products and services in the past year, endeavoring to select the best examples of Hong Kong listed companies and to recognize and showcase their outstanding performance or potential in the commercial sector. The Group was awarded as one of the "Awards of Listed Company with the Most Investment Value 2016" by virtue of its excellent operating results, consistent high profitability and high dividend payout policy, outstanding corporate and personal public image as well as its excellent brand building.



#### ■ Yuzhou Commercial Plaza Opened, Fun Life to Create a New Feature of Quanzhou

(15 Jan 2017, Hong Kong) Yuzhou Properties' Poverty Alleviation Fund donation ceremony and the grand opening ceremony of Yuzhou Commercial Plaza was held in Hui'an Quanzhou City, Fujian Province. The 90,000-sqm-LIVING MALL of all-around fashion cooperates with nearly 100 well-known brands, such as Wanda Cinema, Yonghui Bravo supermarket, W Happy Kingdom, Watsons, McDonald's, Amusement World, KOI, Qing Yuan Feng Shou, Qiao Chu Niang, Jin Xiangwan. The plaza is a one-stop shopping center that integrates shopping, cinema, dining, children's entertainment, KTV, fitness and so on, creating a unique sample of the local city life as well as a new feature of Quanzhou.



#### ■ Pure Heart for Charity, Chief Secretary for Administration Cares About the Solitary Elderly in Hong Kong, Yuzhou Group Fully Sponsored the Annual Banquets

(16 Jan 2017, Hong Kong) The second event of "Caring for the Solitary Elderly in Hong Kong in 2017", organized by the Hong Kong Federation of Trade Unions and fully sponsored by Yuzhou Group ended in laughter of the elders. The Chief Secretary for Administration of the HKSAR, Mr. Matthew Cheung Kin-chung, attached great importance to the public welfare activities. He took part in the banquet on the first day he took office and extended greetings to 500 solitary elderly. Mr. Lam Lung On, Chairman of Board of Directors of Yuzhou Properties, committee of the Electoral Affairs Commission, Honorary President of the Hong Kong Chinese Importers' and Exporters' Association, standing vice president of Hong Kong Volunteers Federation, together with the staff of Yuzhou Group took part in the activity and offer sincere condolences to the elderly.



#### ■ The Series Event of Caring About the Solitary Elderly in Hong Kong Ends Successfully, Yuzhou's Commitment to Philanthropy Never Stops

(17 Jan 2017, Hong Kong) A series of three public service activities of "Caring About the Solitary Elderly in Hong Kong in 2017" have achieved great success, which was organized by the Hong Kong Federation of Trade Unions and sponsored by Yuzhou Group. Dr. KO Wing-man, Secretary for Food and Health joined the third event. Ms. Kwok Ying Lan, Vice President of HKCIEA, member of the Standing Committee of the Chinese People's Political Consultative Conference Xiamen Committee, Vice Chairman of Yuzhou Group participated with the Group's staffs, bringing blessing for the elderly.



## ■ Yuzhou Properties Successfully Issued US\$350 Million 5-Year Senior Notes with Overwhelming Response and Subscription

(19 Jan 2017, Hong Kong) Yuzhou has successfully issued US\$350 Million 5-Year Senior Notes (including 3-years non-repurchase period) (the "Notes"), which was well recognized by the market and oversubscribed by more than 7 times with the final coupon rate at 6.0%. It reflects the recognition and confidence from the international investors on the Company's operating performance, financial position and future development prospects.

The transaction recorded strong momentum on its subscription once it was launched. The total subscription has reached US\$1.2 billion till 12 at noon, exceeding the recent issuance of US dollar debts by other Chinese properties developers. Among all the investors, large-scale cornerstone investment institutions, long-term fixed-income investment institutions and fund managers accounted for the vast majority, in which such institutional investors eventually get more than 60% of the final allocation.

## IV. Awards

Date	Award	Organization
Jan 2016	<a href="#">The Most Investment Value Listed Company 2016</a>	China Financial Market

## V. Upcoming Investor Relations Activities

No	Date	Location	Event
1	27-31 Mar 2017	Hong Kong	Credit Suisse Asian Investment Conference (AIC)
2	12 Jan 2017	Guangzhou	Oversea Investment Summit Carnival
3	05 Jan 2017	Shenzhen	Essence International Investment Strategy Conference

## VI. About Yuzhou Properties Company Limited (01628.HK)

Yuzhou Properties Company Limited is a national property developer, which is based in Shanghai and continuously expands its business in six core cities. Yuzhou Properties strives to become a leading property developer in China with a well-defined expansion strategy as Based in Yangtze River Region, Lead West Strait and Expand Nationwide Coverage.

Established in 1994, Yuzhou Properties specializes in the development of high quality residential, retail and commercial projects. As at 28 Dec 2016, the Company had 64 projects under various stages of development in Xiamen, Fuzhou, Shanghai, Tianjin, Nanjing, Hefei, Hangzhou, Quanzhou, Zhangzhou, Longyan, Bengbu and Hong Kong. Sites measuring a total GFA of over 9.52 million sq. m. are under development or held for future development, Yangtze River Delta Region, West Strait Economic Zone and Bohai Rim Region accounting of 54%, 42% and 4% respectively. Known for its outstanding product quality and diversified product portfolio, strong brand awareness and its experienced management team, Yuzhou Properties has been named "Top 100 China Real Estate Enterprises" for ten years in a row; and Top 50 China Real Estate Enterprises from 2011 to 2016. "Yuzhou" brand has been recognized by the State Administration for Industry and Commerce as a "Renowned Brand in China" and a "Famous Brand" by the Fujian Provincial Government and the Xiamen Municipal government.

